, University of Pittsburgh, Pittsburgh, Pennsylvania Major: Hospital & Health Services Administration Dissertation Title: Shared Services through Telecommunications Systems and Some of the Structural and Environmental Characteristics of Hospitals Related to Receptivity

, University of Tennessee, Knoxville, Tennessee Major: Health Planning & Administration

, Blackburn University, Carlinville, Illinois Major: Biology/Animal Physiology

## Ironton, Missouri

Responsible for building volume and the day-to-day operation of the following clinical, ancillary and support departments: nursing service, emergency department, surgical services, lab, radiology, physical therapy pharmacy, housekeeping, plant ops, business office and medical staff offices.

Restructured business office Billed \$2.4 million which represents a \$1 million + increase over prior months AR declined at rate of 15%.

-- St. Louis, Missouri

Responsible for the growth and day to day operations of group practice with locations in St. Charles, O'Fallon, St. Louis City and Belleville, IL.

Substantive discussions initiated

## - Peoria, Illinois

Responsible for the development and execution of the regional strategic plan which encompasses all hospital services and the 23 counties of the Primary and Secondary Service Areas.

Increased market share in the Secondary Service Area by 4.6%. Tactics included: JV mobile cardiac cath lab, physician outreach clinics, integrated PAC systems and physician CME programs

Restructured the transfer service resulting in average transfers from 60 per month to 75. Developed and began implementation of regional strategic plan for the Primary and Secondary Service Areas

Responsible for the growth and day to day operation of Methodist's 52- bed heart hospital. Responsibility is in the form of a management services agreement between Methodist and my employer, MedCath Corporation, Inc. MedCath is a healthcare provider which owns and operates or manages 11 heart hospitals in 9 states.

Convinced 8 cardiologists, 3 CV surgeons and 2 vascular surgeons to do outreach in select locations across the 23 county service area in the form of CME programs and formation of satellite clinics

Developed physician recruitment plan for CV services line including type subspecialists and practice locations

Assessed the feasibility of forming a JV heart hospital and a mobile cath lab Restructured Division of Cardiology as a significant step in addressing issues between employed and independent cardiologists

Directed the completion of the 60 performance obligations contained in the management services agreement which ranged from benchmarking standards of care and direct margins by DRG by physician, to preparation of the CV regional development plan

Achieved expense reductions in less than 18 months in excess of \$500,000 Achieved an increase in employee satisfaction from 65.4% in FY '05 to 70.3% in FY '06

## Crystal City, Missouri

Member of the Senior Management team responsible for the growth and development and operation of the following clinical and ancillary departments: Cardiac Catherization Laboratory, Cardiopulmonary Services, Open Heart Program, Surgical Services, Sterile Processing, Anesthesia, Sleep Center, Ambulatory Treatment Center, Wound Care Center, Pharmacy and Laboratory.

Directed the growth and development of cardiovascular services through the formation of the Deles Heart and Vascular Center. Specific results included: Catherization Lab growth from 600 procedures per year to 2,400 procedures and 98 open heart procedures per year to 148 procedures. Performing Implantable Cardiac Defibrillators (ICD'S) also added Directed the formation of the wound care center which exceeded budget each year-physician recruitment included Co-

Co-directed physician recruitment efforts resulting in 10 of the top admitting physicians from Incarnate Word Hospital transferring their primary hospital preference to Lutheran Medical Center

Directed without incident all aspects of closing Compton Heights Hospital, St. Louis, MO Directed ancillary and support departments working more closely with nurse managers through the use of a monthly survey tool resulting in an increase in nurse manager satisfaction from 3.8 (April 2001) to 4.38 (January 2002) on a 5 point scale Championed the kick off and the "hard wiring" of the hospital customer satisfaction program (Target 100) resulting in increased patient satisfaction scores during the preceding 12 month period from 86% to 90%. Additionally, out of 116 Tenet hospitals, we received the Annual Tenet Hospital with the Most Improved Patient Satisfaction Scores Award by the Corporate Office in February 2002

Restructured Pharmacy including the recruitment of a new Director, 2 replacement pharmacists, 2 replacement technicians and a new buyer/inventory coordinator. Results included reduced drug cost from \$37.47/APD (February 2001) to \$25.70/APD (January 2002)

Lansing, Michigan

St. Louis, Missouri

<u>Organizing People and Resources</u>, HMP 250 Management of Healthcare Organizations, February, 2010.

Conflict Management, HMP 531 Medical Practice Management, March, 2010.

<u>The Affordable Care Acts Implications on the Next Generations of Physicians, Alpha Epsilon Delta, March 2015.</u>

<u>PPACA: Background and Initiatives of Distinction,</u> Life Sciences Learning Community, October, 2015

<u>Understanding the Culture of Organizations</u>, HMP 5300 Management of Healthcare Organizations, October, 2015.

<u>The Association of Organizational Culture and Strategic Management</u>, HMP 4600 Strategic Management of Healthcare Organizations, April, 2016.

<u>Learning Outcomes: Partnerships in the Classroom, Visiting Dignitaries from China, June, 2016.</u>

Maynard, William T,

Member, MHA/MPH Comps Faculty Evaluator-Panel member for MHA and MPH-HMP comprehensive exams (2011-present)

Member, Undergraduate Academic Affairs Committee, Oversight of Academic Affairs (2011-2013)

Member, Undergraduate Academic Affairs Subcommittee, Formulate recommendations to VP Academic Affairs regarding program revisions and new programs (2011-2013)

Member, SLU Area Health Education Center Advisory Committee, Leadership group regarding funding and strategy to increase high school student awareness of the heath professions (2011-present)

Participant, Interviewing applicants for the Presidential and Martin Luther King Scholarships (2011-2014)

Member, Flanagan Lecture Committee, Speaker selection (2013-ongoing)

Member, Undergraduate Competency Task Force, Develop competencies with